



Above the Standard

Anderson University Case Study

Presented by
Above the Standard

Above the **Standard**®
PROCUREMENT GROUP

About Above the Standard



- **Above the Standard** is a 30+ Year “Global Leader in Profit Maximization and Business Growth Services.”
- **Above the Standard is located** in more than 50 nations, provides Training, Cost Reduction, and Financial Services for individuals and organization’s profit, best practices, and efficiency needs.
- **Above the Standard Global Subject Matter Experts** have decades of experience and provide customized services and solutions for small to large organization’s specific needs.
- **Above the Standard’s proven 30+ year track record** has helped small to large organizations increase profits in the tens of billions of dollars all over the globe, at an average of 28.2% increase, 98% of the time for our engaged clients in procurement cost reduction cases!
- **Above the Standard’s global network** includes more than a thousand certified suppliers, tenured experts, strategic partners, and representation in many nations, working in most industries.

Above the Standard Organization Details



- Organization Name: Anderson University
- Industry: Education
- Organization Size: Medium
- Client Billable Type: Cost Reduction, On-Going, Buying Group

Above the Standard Marketing Method



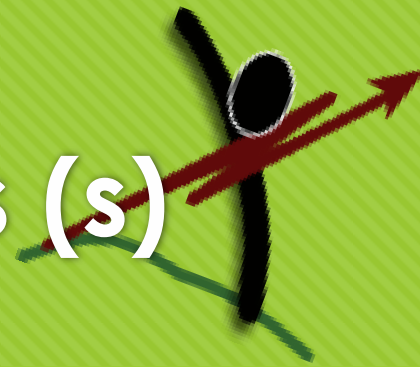
- Personal Network | Business Associate
- Communicated to Person about Need at Anderson University
- Referred to Head of Finance and Admin
- Conducted Meeting, Provided Information, Discussed Needs, and Provided Solutions
- Engaged, Signed Agreement, and Conducted Work

Above the Standard Client Need (s)



- Industry: Higher Education
- Client Challenges / Need: Cost Reduction
- Solutions Provided: Procurement Cost Reduction, RFPs, Bidding, Implementation Services, and Procurement Cost Analysis
- Other Outcomes: Contracts Review and Revision

Above the Standard Client Outcomes (s)



- Researched and Created RFP Documents
- Facilitated Bid Processes and Outcomes
- Conducted Final Negotiations of Contractors with Successful Bidders
- Represented and Provided University Requirements to All Parties for Compliance
- Successfully Implemented Several Contracts for Anderson
- Contract Savings Percentages: As Much as 38% Over Previous Contracts

Above the Standard Clients!



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Above the Standard Global Services



- **Procurement Solutions:** Services, Management, Outsourcing, Cost Reduction, Vendor Management, Training, Supply Chain, Audit, Sourcing, and SOP creation and implementation.
- **Finance Solutions:** Risk, Capital Budgeting, Forecasts, Financials, Policy, SOP, Audit, Training, & other areas.
- **Audit Solutions:** Procurement, Systems, and Processes
- **Management Advisory Solutions:** Tactical and Strategic
- **Human Resource Solutions:** Strategic to Tactical
- **Training Solutions:** Customized Public, In House, and On-Going proving B2B Solutions
- **Funding Solutions:** Transactional and Strategic Financial Solutions



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Contact Us!



For more information, please contact:

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